

Message Text

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ACTION ARA-20

INFO OCT-01 ISO-00 IO-14 OIC-04 SWF-02 SSO-00 NSCE-00

AGR-20 CEA-02 CIAE-00 COME-00 DODE-00 EB-11 FRB-02

H-03 INR-10 INT-08 L-03 LAB-06 NSAE-00 NSC-07 PA-04

RSC-01 AID-20 CIEP-02 SS-20 STR-08 TAR-02 TRSE-00

USIA-15 PRS-01 SP-03 FEA-02 OMB-01 DRC-01 /193 W

----- 051590

R 242000Z APR 74

FM AMEMBASSY BRASILIA

TO SECSTATE WASHDC 2951

INFO AMEMBASSY SANTIAGO

AMEMBASSY BUENOS AIRES

AMEMBASSY MONTEVIDEO

AMEMBASSY LIMA

AMEMBASSY BOGOTA

AMEMBASSY BRIDGETOWN

AMEMBASSY MANAGUA

AMEMBASSY GUATEMALA

AMEMBASSY SAN SALVADOR

AMEMBASSY SAN JOSE

AMEMBASSY TEGUCIGALPA

AMEMBASSY GEORGETOWN

AMEMBASSY KINSTON

AMEMBASSY PORT AU PRINCE

AMEMBASSY PORT OF SPAIN

AMEMBASSY SANTO DOMINGO

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E. O. 11652: N/A

TAGS: ETRD, CI

SUBJECT: AMBASSADOR EBERLE'S VISIT

REF: SANTIAGO 2169

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1. FOLLOWING IS SUMMARY OF RESULTS APRIL 21, 22 VISIT TO CHILE BY AMBASSADOR EBERLE AND HIS DELEGATION DRAFTED BY AMEMBASSY SANTIAGO AND CLEARED BY DELEGATION.

2. SUMMARY: BRIEF AS IT WAS, AMBASSADOR EBERLE'S VISIT TO CHILE MADE MAJOR IMPACT ON GOC AND WAS WIDELY REPORTED IN CHILEAN MEDIA. IN 24 HOUR PERIOD AMBASSADOR EBERLE SUCCEEDED IN EXTRA-ORDINARY WAY IN CALLING TO GOC ATTENTION IMPORTANCE OF MTN OF WHICH ONLY A FEW HERE HAD BEEN DIMLY AWARE AND OPPORTUNITIES UPCOMING NEGOTIATIONS AND GSP OFFER TO CHILE FOR MORE SATISFACTORY INTERAMERICAN ECONOMIC TIES AND FOR MULTILATERAL TRADE CONTRIBUTION TO SOUNDER WORLD ECONOMY. WHILE GOC WAS UNPREPARED TO DISCUSS NEEDS IN DETAIL, BASE WAS ESTABLISHED FOR FOLLOW-UP CONVERSATIONS. END SUMMARY

3. CHILEANS WERE OBVIOUSLY DELIGHTED WITH AMB EBERLE'S VISIT. EMBASSY HAD SCHEDULED EBERLE'S PRINCIPAL CEREMONIAL CALL ON ADMIRAL JOSE MERINO, JUNTA MEMBER SPECIALIZING IN ECONOMIC AFFAIRS. JUNTA PRESIDENT GENERAL PINOCHET, HOWEVER, INDICATED THAT ANY AMERICAN VISITOR AT PRESIDENTIAL LEVEL SHOULD CALL ON HIM, AND WE ACCORDINGLY ARRANGED SUCH A MEETING AS WELL (DETAILS REPORTED SEPTEL). IN ADDITION, MINISTERS OF ECONOMY AND FINANCE, JUNTA ECONOMIC ADVISER RAUL SAEZ, CHIEF COPPER NEGOTIATOR JULIO PHILIPPI, AND FOREIGN OFFICE ECONOMIC DIRECTOR DAZA ENGAGED IN PROLONGED DISCUSSION WITH USDEL AFTER WORKING DINNER AT EMBASSY RESIDENCE APRIL 21.

4. MAJOR TOPICS COVERED AT DINNER SESSION WERE WOLRD IMPACT OF PETROLEUM PRICES, CHILE'S CONCERN ABOUT RECEIVING "FAIR" PRICES FOR ITS EXPORTS (OVERWHELMINGLY COPPER)), FERTILIZER INDUSTRY PROSPECTS, AND TECHNOLOGY TRANSFER QUESTION. AMB EBERLE STRESSED THAT USG HAS NO EASY ANSWERS TO ANY OF THESE PROBLEMS, THAT SOLUTIONS REQUIRE CLOSE CONSULTATIONS AMONG ALL COUNTRIES AFFECTED, AND THAT TECHNOLOGY TRANSFER CAN BEST BE DEALT WITH IF CHILE REFINES ITS PRIORITIES AND SEEKS WAYS TO DRAW ON PRIVATE SECTOR RESOURCES.

5. APRIL 22 MEETING SCHEDULED AT TECHNICAL LEVEL WAS LIMITED OFFICIAL USE

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MAINLY AN EDUCATIONAL EXPERIENCE FOR CHILEAN PARTICIPANTS WHO WERE NOT FAMILIAR WITH SUBJECT. CHILEAN PRINCIPALS WERE AGAIN PRESENT, REFLECTING THEIR HIGH INTEREST. DURING 1-1/2 HOURS SESSION USDEL OUTLINED PROCEDURE FOR ESTABLISHING PRODUCT LIST OF GSP AND INTER/RELATION SPECIALIZED PREFERENCES WITH MTN. VARIOUS CHILEAN QUESTIONS ABOUT COUNTRY AND PRODUCT ELIGIBILITY FOR GSP WERE ANSWERED. IT WAS POINTED OUT THAT BASED ON PRESENT

TRADE VOLUME, ONLY THREE CHILEAN PRODUCTS WOULD NOT MEET COMPETITIVE NEED CRITERIA IN GSP.

6. SIMULTANEOUSLY, NEW DELMAN AND KNEPPER WERE MEETING WITH SIZABLE PORTION OF US BUSINESS COMMUNITY TO EXPLAIN MTN AND TRADE ACT, LATTER PRESENTLY BEFORE US CONGRESS. BUSINESSMEN WERE ADVISED OF MECHANISM THROUGH WHICH PRIVATE BUSINESS INTERESTS COULD MAKE THEIR VIEWS KNOWN.

7. AT CLOSING PRESS CONFERENCE, LOCAL REPORTERS INDICATED LIVELY INTEREST IN CONSEQUENCES FOR CHILE OF UPCOMING TRADE NEGOTIATIONS, PARTICULARLY WITH RESPECT TO COPPER. MEDIA COVERAGE WAS VERY EXTENSIVE. THERE WERE NO HOSTILE NOTES.

8. IN ALL CONTACTS WITH CHILEANS, THEMES STRESSED BY AMB EBERLE AND USDEL WERE FOLLOWING: ADVANTAGES FOR CHILE OF ACTIVE PARTICIPATION IN MTN; PROSPECTS FOR PASSAGE OF US LEGISLATION ARE PROMISING ALTHOUGH CERTAIN SERIOUS PROBLEMS STILL REMAIN AND USG IS PROCEEDING ON ASSUMPTION THAT CONGRESS WILL APPROVE BILL DURING SUMMER OF 1974; US WILL SUPPORT GSP IN FASHION HELPFUL TO LATING AMERICA; WE ARE WILLING TO LOOK FOR WAYS TO ACHIEVE BENEFICIAL TREATMENT FOR PRODUCTS OF PARTICULAR INTEREST TO CHILE; CHILEAN, IN BOTH MULTILATERAL CONTEXT OF COOPERATION WITH OTHER LATING STATES AND BILATERALLY DIRECTLY TO THE US, SHOULD LET US KNOW THEIR PRIORITY PRODUCT COVERAGE ASAP; GOC SHOULD ALSO SET PRIORITIES FOR MTN SO THAT MOST PRESSING NEEDS CAN BE TACKLED FIRST. PRINCIPLE CHILEAN MTN INTEREST AT THIS STAGE IS MTN TARIFF CUT ON PROCESSED COPPER.

9. APRIL 21 MEETING WITH ECLA IS BEING REPORTED SEPARATELY.

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